



COMPANION ANIMAL HEALTH SALES MANAGER

Vet Pharm, Inc., a well established and growing animal health company leader is seeking an individual with a proven high results track record to create and expand a companion animal specific call center division.

Qualified individuals must have Bachelors Degree in animal science or related field, 2+ years sales experience with prior companion animal health sales required, call center experience and supervision preferred, be a high achiever, demonstrate commanding leadership abilities, have excellent presentation skills, and be a self-starter.

JOB DESCRIPTION

- Establish call center needs to develop a companion animal division
- Hire, train and manage companion animal inside sales representatives
- Report to, and operate under the general direction of the Director of Tele-Sales
- Meet established sales goals and manage expenses to budget
- Conduct telephone sales calls to veterinary clinics
- Create and implement companion animal sales meetings to train companion animal representatives on Company products
- Provide regular feedback to management as required
- Provide input/feedback to management on marketing programs, marketing materials and distributor promotions

Must reside within Sioux Falls, South Dakota or within a 15 minute drive from our Sioux Falls facility.

To apply for this position, please submit a résumé and application to orlanh@vetpharminc.com.

11/24/2008